### Value of Solar Thermal in Minnesota

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Solar Programs Administrator MINNESOTA DEPARTMENT OF COMMERCE MINNESOTA DIVISION OF Energy Resources

# Solar Heating and Cooling (SHC) in Minnesota



#### **Project Team included:**

- Meister Consultants Group,
- CR Planning,
- Ever-Green Energy,
- Experts associated with the National Renewable Energy Lab and Florida Solar Energy Center

# Minnesota Session Laws 2013 Ch. 85, Art. 12, Sec. 6

### **Three SHC Technologies**



Solar Hot Water

Solar Air Heat

• Transpired Air Heat

### Many End Uses

### Scope of Work

- Overview of solar thermal technology and applications for Minnesota
- High level technical potential analysis in Minnesota
- Market barriers and opportunities
- Levelized Cost of Energy (LCOE) analysis
- International/national policy best practices
- Recommendations





Immediate opportunities in the following market sectors:

- Commercial customers using expensive heating fuels such as electricity, propane, or fuel oil
- Agricultural applications where load characteristics coincide with solar resource
- Low-income housing where fossil fuel price volatility is problematic for owners and residents



#### **Report Recommendations**

1 Create Incentive Eligibility for High-Value SHC Customer Segments

2 Implement "Solar Ready" Building Standards

3 Require Solar Thermal in Public Buildings and/or the Building Code

4 Explore Innovative Financing Options to Reduce SHC Upfront Costs

**5 Reduce SHC Soft Costs by Streamlining Permitting** 

#### **Report Recommendations**

6 Reduce SHC Soft Costs by Implementing a Community Aggregation Purchase Program

7 Create an Online, Community-based Outreach and Information Campaign

8 Create SHC Advisory Group on Metering, Certifications, and Standards

9 Engage Delivered Fuel Providers to Explore SHC Opportunities

10 Assess Potential for Integrating Solar Thermal into District Energy Systems

#### Conclusions

#### Solar Heating and Cooling (SHC) market development is not as advanced as solar electricity in MN

## SHC is a high value technology option in MN, but under-utilized due to market barriers:

- Initial cost
- Cooperative and municipal customers are often ineligible for programs like Made in Minnesota

#### Solar thermal can mitigate:

- Expense of heating with electricity
- Volatility associated with pricing and availability of delivered fuels