

# Minnesota Legislative Energy Commission

Overview of Natural Gas Vehicles (NGVs) in Minnesota

Jon Williams November 13, 2014

#### Overview



- National Momentum of NGV's
- Economic Advantages
- NGV's in Minnesota
- Challenges for Natural Gas as a Transportation Fuel in Minnesota
- Ways to Jump Start NGV's in Minnesota
- Benefits of NGV's to Minnesota
- Questions

### Reasons for National Momentum of NGV's



- Increase in natural gas supplies/lower natural gas prices
- Increasing NGV availability
- Increasing infrastructure development
- Corporate fleet adoption of NGV's: (e.g. AT&T, refuse, UPS)
- Increase in availability of state incentives.
  - Currently, no MN incentives.
    - National fleets (i.e. UPS) are adding NGV's in states where incentives exist.





- Per Gallon Pricing in Minnesota\*:
- CNG Pricing Range = \$1.89 to \$2.14/GGE
  - Per CNGPrices.com
- Gasoline Price = \$3.19; CNG lower by \$1.05 -\$1.30/gallon
  - Per MinnesotaGasPrices.com
- Diesel Price = \$3.70; CNG lower by approximately \$1.50/gallon
  - Per TruckMiles.com
- In addition, natural gas prices are significantly more stable than gasoline and diesel prices thus, CNG prices don't vary much.

<sup>\*</sup>As of 10/23/2014,

### Minnesota NGV Overview



- Dedicated or bi-fuel NGVs currently operating in MN = 300-400 vehicles.
- Public fast-fill CNG stations in MN = 12
  - Only 4 are within 25 miles of the Twin Cities.
  - Only 1 station is located in Minneapolis and 0 in St. Paul.
  - Nothing at the airport.
- Private slow-fill CNG stations in MN = approx. 12

## **Examples of Minnesota NGV Connections**



3M Maker of CNG tanks

Chart Industries
Maker of cryogenic LNG tanks

CHS
CNG infrastructure builder

Cummins N Power Engine maker distributor

GE Maker of "CNG in a Box"

McNeilus Maker of refuse/cement trucks

New Flyer Maker of CNG buses

TruStar
CNG infrastructure builder





- Fleets with high miles and low MPG vehicles result in quick paybacks
  - Transit
    - Los Angeles area has over 2,000 CNG buses
    - St. Cloud, Minnesota's Metro Bus acquired 29 CNG buses in 2014
    - Can also provide impactful emissions reductions
- Commercial heavy duty fleets (refuse, delivery, semi's)
- Government fleets (e.g. city, state, county, federal)

# Challenges for Natural Gas as a Transportation Fuel in MN



- Lack of sufficient CNG fueling infrastructure.
  - Station costs
- Fleet hesitation to convert to CNG:
  - Station availability affects productivity
  - Incremental vehicle cost
  - Potential changes to maintenance facilities
  - New fuel/change
- Limited vehicle availability, especially light duty.
- Inconsistent support for NGV's amongst states nationally.

### Ways to Jump Start NGV's in Minnesota



- Take advantage of available grant funding (e.g. MnDOT Office of Transit application process, DOE).
- Provide additional funding to construct public access fast fill CNG fueling stations.
  - Provide Tax Credits or other methods to underwrite the cost of fueling infrastructure, facility modifications and vehicle purchase/conversions.
- Provide incentives for producing biogas for vehicle fuel (not just energy generation).
- Provide a level playing field for all alternative fuels.





- Cleaner air
- Less expensive fuel costs
- Positive impact on Minnesota's economy and jobs creation.
- Energy Independence
- Can show Minnesota as a leader in the use of multiple alternative fuels.

### Questions



Questions?