

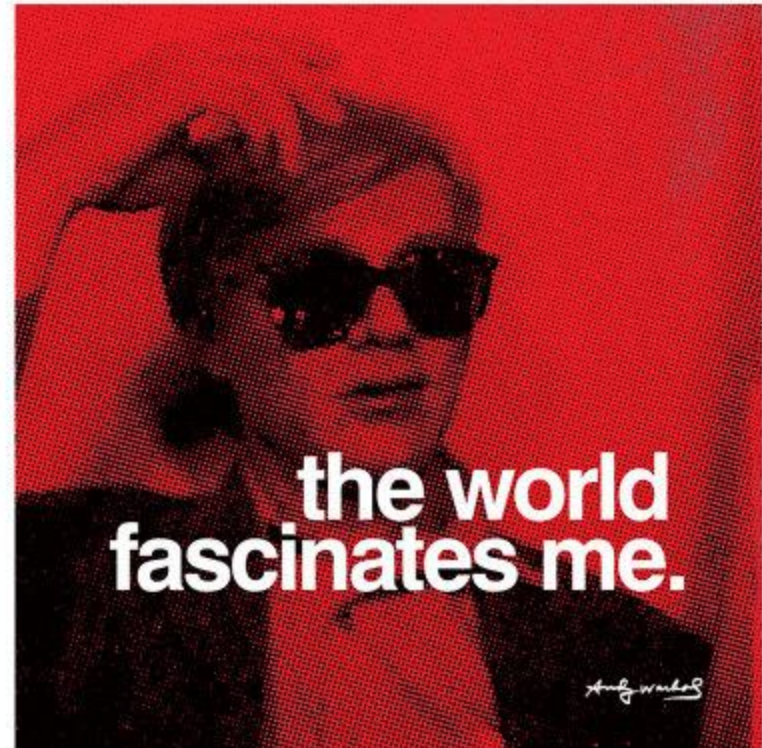
zerorez.®

the **right** way to clean

CNG Powered Fleet

Why CNG ?

- ▶ Savings
- ▶ Engine Life & Efficiency
 - Octane 120+
- ▶ USA–Abundance of Gas
- ▶ Lower Emissions
- ▶ Good for the Zerorez Brand



CNG The Business Case

- ▶ 2013 Fuel Expense = \$700,000
 - 200,000 Gallons @ \$3.50
- ▶ 6% Gross Revenue

47 Vans in the fleet



CNG The Business Case

- ▶ Conversion Cost of 41 Vans = \$410,000
 - 90% of Fleet runs on CNG
- ▶ Vans are Dual-Fuel

47 Vans in the fleet



CNG The Business Case

Yearly use = 200,000 gallons Gas
90% fleet CNG= 180,000 “GGE”
180,000 X \$2/gal CNG vs \$3.50
Gas

Total Savings

\$270,000 Annually = \$22,500
Monthly
(180,000 x \$1.50 difference)

Van Savings

\$270,000/41 CNG Vans = \$6,500
\$6,500 Per year, Per van



CNG The Business Case

Cost of Install

\$410,000 (\$10K/van)

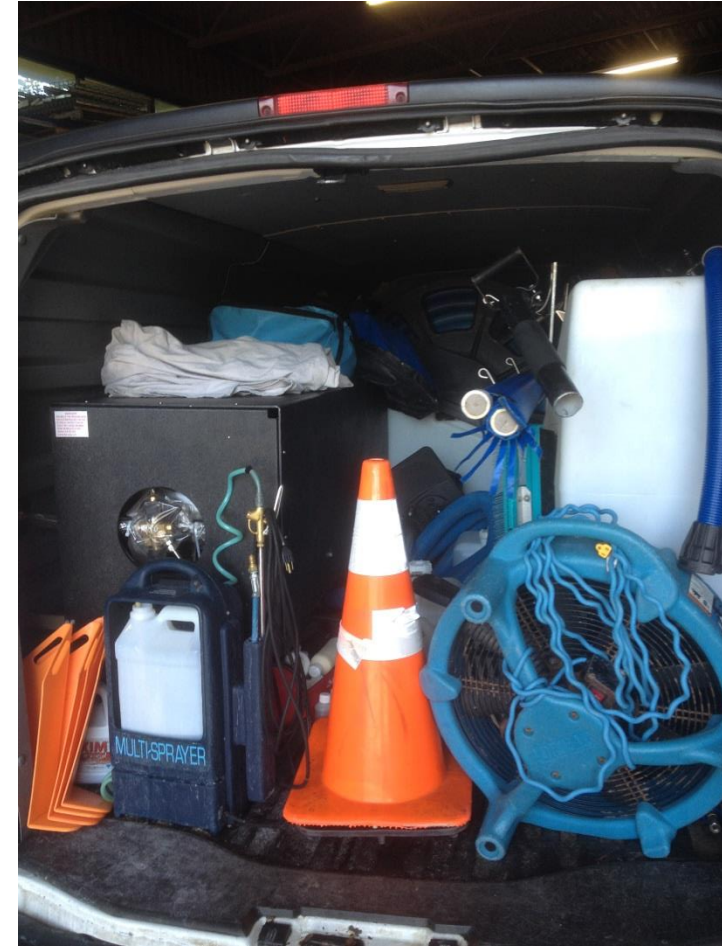
\$369,000 Financed at 4.5% – 36 months

Payment = \$11,000 monthly

\$22,500 Monthly Savings

\$11,000 Monthly Note Payment

\$11,500+ Cash Flow while retiring debt



CNG The Business Case

Cost of Van–Cleaning Unit–CNG 20 Year Plan

Year	Van	Cleaning Unit	CNG
1–7	\$30,000	\$30,000	\$10,000
7–14	\$30,000	Move to New Van	Move to New Van
14–20	\$30,000	\$30,000 (½ Used– 15,000)	Move to New Van
	\$90,000	\$45,000	\$10,000

Total Cost of \$145,000/20 Years = \$7,250/year

CNG The Business Case

Project Cost=\$7,250 Per Year, Per van

Van Savings=\$6,500 Per year, Per van

(Assume CNG & Gas Price spread averages \$1.50)

\$750/Year = \$15,000 Cost over 20 Year Period

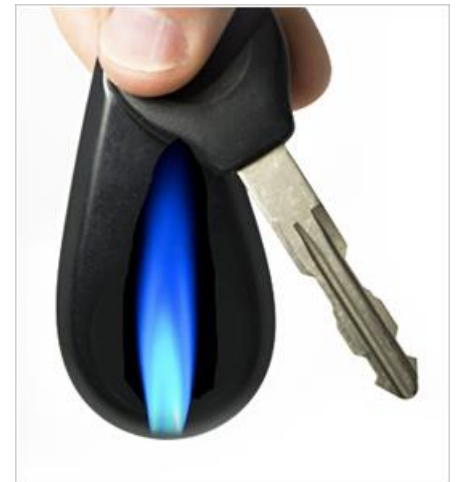
\$62.50/month Cost of Van



CNG The Business Case

Engine Effects

- ▶ Efficient & Cleaner
 - No harmful Carbon Deposits
 - Longer lasting Spark Plugs and Catalytic Converters
 - Fewer Oil Changes
 - Longer Engine Life
- ▶ Quieter
 - Higher Octane levels = quieter engine



CNG in USA

- ▶ Abundance of CNG in USA
- ▶ Well established network of pipelines
- ▶ Using CNG can ease country's dependence on foreign oil



Williston, ND

CNG & The Environment

- ▶ CNG is more eco-friendly than gasoline
- ▶ Natural gas produces far fewer harmful emissions and hydrocarbons than gasoline



Zerorez & CNG

Living the Brand

- ▶ Zerorez cleans with EMPOWERED Water
- ▶ Empowered Water is water that is electrolyzed and oxidized
- ▶ Powerful cleaning solution with no harmful toxins or chemicals



Zerorez & CNG Living the Brand



WE CLEAN GREEN!

WE DRIVE GREEN!



CNG

